Article Index 1997

The following is an index of articles, which appeared in Volume 77 of *The Manufacturing Confectioner,* January–December 1997.

AFRICA

Ivory Coast Cocoa Processing . . . . . April, p. 20
Ivory Coast to Expand Processing . . . . . July, p. 9
Orexis to Open Ivory Coast Cocoa Processing Factory . . . . . August, p. 8

AMERICAS

U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
Chocolates Garoto . . . . . January, p. 33
How Sweet is the Future in South America: Overview *Reg Ohlson* . . . . . January, p. 39
How Sweet is the Future in South America: Associations—the Competitor as a Partner *Antonio Salgado Peres Filho* . . . . . January, p. 43
How Sweet is the Future in South America: Argentina & Mercosul *Carlos Ceretti* . . . . . January, p. 47
How Sweet is the Future in South America: Brazil, Paraguay, Uruguay & Mercosul *Helmut Meyerfreund* . . . . . January, p. 51
How Sweet is the Future in South America: Nutrition and Confectionery *Steven W. Rizk, PhD* . . . . . January, p. 53
How Sweet is the Future in South America: Changing Distribution Channels *Nicola Calicchio & Flavia Almedia* . . . . . January, p. 57
How Sweet is the Future in South America: Consumption Trends *Marina Zalszupin* . . . . . January, p. 61
AWMA State of the Industry . . . . . February, p. 23
Future of Our Industry—a CEO's Perspective *Michael F. Pasquale* . . . . . March, p. 24
U.S. 1996 Confectionery Sales . . . . . April, p. 41
First Quarter 1997 U.S. Confectionery Sales . . June, p. 25
New Confectionery Products at All Candy Expo *David Schengrund* . . . . . August, p. 43
Second Quarter 1997 U.S. Confectionery Sales . . . . . September, p. 31
1996 U.S. Confectionery Consumption Report . . . . . September, p. 39
Canadian Cocoa/Chocolate Standards of Identity *Laurent Laflamme* . . . . . September, p. 69
Argentinean Chocolate Market . . . . . October, p. 8
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October p. 27
Labeling and Nutrition *Rhona S. Applebaum, PhD* . . . . . October, p. 31
Report on South American Confectionery . . November, p. 19
Confectionery Exporting: Latin America *Peter Healy* . . . . . November, p. 47

ASIA

Japanese Kashi Industry . . . . . March, p. 27
CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
Asian Confectionery Market Survey . . . . . May, p. 12
Confectionery Exporting: The Pacific Rim *Gary Carter* . . . . . November, p. 43

ASSOCIATIONS/SHOWS

U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
How Sweet is the Future in South America: Associations—the Competitor as a Partner *Antonio Salgado Peres Filho* . . . . . January, p. 43
RCI—Retail Confectioners International; Profile on Ron Krum of Critchley's Candies . . . . February, p. 21
AWMA State of the Industry . . . . . February, p. 23
RCI—Retail Confectioners International; Profile on Douglas S. Simons of Enstrom Candies . . . March, p. 16
All Candy Expo Seminars . . . . . March, p. 18
Finalized Agenda for PMCA Conference Announced . . . . . March, p. 21
CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
PMCA—Pennsylvania Manufacturing Confectioners Association—51st Production Conference . . . . April, p. 49
Confitexpo in Guadalajara . . . . . April, p. 90

Article Index 1997

The following is an index of articles, which appeared in Volume 77 of *The Manufacturing Confectioner,* January–December 1997.

AFRICA

Ivory Coast Cocoa Processing . . . . . April, p. 20
Ivory Coast to Expand Processing . . . . . July, p. 9
Orexis to Open Ivory Coast Cocoa Processing Factory . . . . . August, p. 8

AMERICAS

U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
Chocolates Garoto . . . . . January, p. 33
How Sweet is the Future in South America: Overview *Reg Ohlson* . . . . . January, p. 39
How Sweet is the Future in South America: Associations—the Competitor as a Partner *Antonio Salgado Peres Filho* . . . . . January, p. 43
How Sweet is the Future in South America: Argentina & Mercosul *Carlos Ceretti* . . . . . January, p. 47
How Sweet is the Future in South America: Brazil, Paraguay, Uruguay & Mercosul *Helmut Meyerfreund* . . . . . January, p. 51
How Sweet is the Future in South America: Nutrition and Confectionery *Steven W. Rizk, PhD* . . . . . January, p. 53
How Sweet is the Future in South America: Changing Distribution Channels *Nicola Calicchio & Flavia Almedia* . . . . . January, p. 57
How Sweet is the Future in South America: Consumption Trends *Marina Zalszupin* . . . . . January, p. 61
AWMA State of the Industry . . . . . February, p. 23
Future of Our Industry—a CEO's Perspective *Michael F. Pasquale* . . . . . March, p. 24
U.S. 1996 Confectionery Sales . . . . . April, p. 41
First Quarter 1997 U.S. Confectionery Sales . . June, p. 25
New Confectionery Products at All Candy Expo *David Schengrund* . . . . . August, p. 43
Second Quarter 1997 U.S. Confectionery Sales . . . . . September, p. 31
1996 U.S. Confectionery Consumption Report . . . . . September, p. 39
Canadian Cocoa/Chocolate Standards of Identity *Laurent Laflamme* . . . . . September, p. 69
Argentinean Chocolate Market . . . . . October, p. 8
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October p. 27
Labeling and Nutrition *Rhona S. Applebaum, PhD* . . . . . October, p. 31
Report on South American Confectionery . . November, p. 19
Confectionery Exporting: Latin America *Peter Healy* . . . . . November, p. 47

ASIA

Japanese Kashi Industry . . . . . March, p. 27
CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
Asian Confectionery Market Survey . . . . . May, p. 12
Confectionery Exporting: The Pacific Rim *Gary Carter* . . . . . November, p. 43

ASSOCIATIONS/SHOWS

U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
How Sweet is the Future in South America: Associations—the Competitor as a Partner *Antonio Salgado Peres Filho* . . . . . January, p. 43
RCI—Retail Confectioners International; Profile on Ron Krum of Critchley's Candies . . . . February, p. 21
AWMA State of the Industry . . . . . February, p. 23
RCI—Retail Confectioners International; Profile on Douglas S. Simons of Enstrom Candies . . . March, p. 16
All Candy Expo Seminars . . . . . March, p. 18
Finalized Agenda for PMCA Conference Announced . . . . . March, p. 21
CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
PMCA—Pennsylvania Manufacturing Confectioners Association—51st Production Conference . . . . April, p. 49
Confitexpo in Guadalajara . . . . . April, p. 90

ASSOCIATIONS/SHOWS (continued)

International Baking Expo . . . . . April, p. 91
RCI—Retail Confectioners International; Profile on David Hawk of Gertrude Hawk Chocolates . . . May, p. 52
Retailers Visit Magic Kingdom . . . . . June, p. 35
Confectionery '97: A Sweet Event in Moscow
Hans Haendler . . . . . June, p.131
Phily Retailers Tour New England Shops . . . August, p. 28
RCI Candy Clinic Winners . . . . . August, p. 31
New Confectionery Products at All Candy Expo
David Schengrund . . . . . August, p. 43
RCI—Retail Confectioners International; Profile on Gordon E. Goodnight of Abbott's Candy . . September, p. 25
RCI—Retail Confectioners International; Profile on Pam Teich of Lammes Candies . . . . . October, p. 16
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October, p. 27

AUSTRALIA

CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
Who Dictates the Australian Easter Market?
John Borell . . . . . March, p. 38
Corporate Sponsorship—the Cadbury Experience
Rod Slater . . . . . March, p. 41
Relationship Marketing for Competitive Advantage
Don Bradmore . . . . . March, p. 43
"Marketing is Everything" Booklet Offered to Schools in Australia and New Zealand . . . . August, p. 10

BRAZIL

Chocolates Garoto . . . . . January, p. 33
Brazilian Chocolate Market Leaders Enhance Positions . . . . . February, p. 8

CANADA

Canadian Decision on "Fat Free" . . . . . June, p. 9
Canadian Cocoa/Chocolate Standards of Identity
Laurent Laflamme . . . . . September, p. 69

CHEWING GUM

(see Gum, Chewing)

CHEWY CANDIES

New Products and Promotions . . . . . January–December
Moguls Yesterday and Today
Ed Pyrz . . . . . December, p. 73
Starch Conditioning
John Cooke . . . . . December, p. 79
Conditioning the Panning Room
David H. Otuwa . . . . . December, p. 83
The Gumming Process
Thomas Copping . . . . . December, p. 89
Starch Drying Rooms
Robert Bianca and Anthony Habib . . . . December, p. 94
After Demoulding, The Next Step
Sylvia Coyle . . . . . December, p. 98
Finishing Agents
Robert Boutin . . . . . December, p.102

CHINA

Warner-Lambert Opens in China . . . . . April, p. 7
Asian Confectionery Market Survey . . . . . May, p. 12

CHOCOLATE AND COCOA

New Products and Promotions . . . . . January–December
Chocolates Garoto . . . . . January, p. 33
Fat Migration and Bloom
G. Ziegleder, PhD . . . . . February, p. 43
Fat Migration in Composite Confectionery
P.J. Couzens and H.J. Wille . . . . . February, p. 45
Sensory of Chocolate
M. Voltz and S.T. Becket . . . . . February, p. 49
Chocolate Extrusion
E. Hilker . . . . . February, p. 54
Choice Confections: Easter Eggs . . . . . February, p. 56
German Confectionery Trends . . . . . March, p. 33
Ivory Coast Cocoa Processing . . . . . April, p. 20
U.S. White Chocolate Standard of Identity . . . . April, p. 83
Chocolate and Sweets in the United Kingdom . . May, p. 21
Turn, Turn, Turn...Casson Viscosity Revisited
Edward Seguine . . . . . May, p. 67
Frozen Cone Technology
Allan Aasted . . . . . May, p. 75
Production Options for Caramel/Nut and Chocolate Clusters
Ross Bainbridge . . . . . May, p. 85
Truffles and Pralines
Christopher N. Taylor . . . . . May, p. 90
Cocoa Alkalization
Michael J. Kostic . . . . . June, p.128
Ivory Coast to Expand Processing . . . . . July, p. 9
World Cocoa Report . . . . . September, p. 43
The Netherlands Cocoa Report . . . . . September, p. 47
Canadian Cocoa/Chocolate Standards of Identity
Laurent Laflamme . . . . . September, p. 69
Chocolate Melting and Tempering
Edward Hanneman . . . . . September, p. 85
Tempered Chocolate Handling
Chip Huggins . . . . . September, p. 91
Argentinean Chocolate Market . . . . . October, p. 8
European Chocolate Consumption . . . . . November, p. 19
Conditioning the Panning Room
David H. Otuwa . . . . . December, p. 83
The Gumming Process
Thomas Copping . . . . . December, p. 89
Finishing Agents
Robert Boutin . . . . . December, p.102

COMPANIES

Adams & Brooks . . . . . October, p. 7
ADM Cocoa . . . . . July, p. 7
October, p. 7
Ahold . . . . . January, p. 7
October, p. 11
Akron Confections . . . . . August, p. 14
Ambrosoli . . . . . November, p. 19
American Candy Company . . . . . May, p. 13
Anheuser-Busch . . . . . February, p. 8
Archer Daniels Midland . . . . . January, p. 7
April, p. 10
Arcor . . . . . September, p. 7
October, p. 8
November, p. 19
Asher's Chocolates . . . . . January, p. 13
June, p. 18
August, p. 15
October, p. 11
Bagley . . . . . October, p. 8
Baltyk . . . . . April, p. 8
Baraboo Candy Company . . . . . July, p. 12
Barry Callebaut . . . . . March, p. 10
July, p. 7
July, p. 9
August, p. 14
Belcolade . . . . . January, p. 13
Bendicks of Mayfair . . . . . November, p. 22
Bim Bim . . . . . March, p. 7
Blommer Chocolate Company . . . . . July, p. 12
Bobs Candies, Inc. . . . . August, p. 15
BolsWessanen . . . . . February, p. 8
May, p. 16
Bonafide . . . . . October, p. 8
Borden Foods . . . . . April, p. 10
November, p. 9
Brach & Brock Confections . . . . . September, p. 7
Brown & Haley . . . . . December, p. 10
Cadbury . . . . . February, p. 8
Cadbury Schweppes . . . . . March, p. 7
April, p. 8
April, p. 11
June, p. 14
September, p. 12
November, p. 22
December, p. 7
Cadbury Stani . . . . . October, p. 8
Calef . . . . . November, p. 19
Campbell Soup Company . . . . . June, p. 12
October, p. 8
Candy Tech . . . . . November, p. 16
Cantalou . . . . . April, p. 20
Cap Toys . . . . . March, p. 12
July, p. 10
December, p. 10
Cargill . . . . . April, p. 20
July, p. 9
Carrefour SA . . . . . January, p. 10
Ce De Candy . . . . . February, p. 8
CEMOI . . . . . November, p. 16
CEPICI . . . . . April, p. 20
Chadler . . . . . July, p. 8
Cherrydale Farms . . . . . January, p. 13
Chocolates Garoto . . . . . January, p. 33
February, p. 8
July, p. 8
August, p. 7
November, p. 19
December, p. 10
Chupa Chups . . . . . July, p. 12
Cifra . . . . . March, p. 7
Coca-Cola Company . . . . . February, p. 8
Cocoa Barry . . . . . April, p. 8
Cocoa Processing Company . . . . . October, p. 7
Cokoladovny . . . . . December, p. 10
Colombina, S.A. . . . . July, p. 12
Compaia Nacional de Chocolates . . . . . June, p. 12
CPC International Inc. . . . . July, p. 12
Critchley's Candies . . . . . February, p. 21
CSM . . . . . April, p. 10
June, p. 12
Culinar . . . . . October, p. 8
Dae Julie . . . . . February, p. 7
November, p. 16
Dalducci PC . . . . . October, p. 8
Danone . . . . . November, p. 18
December, p. 7
PT Davomas Abadi . . . . . September, p. 8
De Boer . . . . . January, p. 7
Del Monte . . . . . April, p. 10
Distribution Concepts . . . . . March, p. 7
D'Onofrio . . . . . May, p. 19
Dorval Trading Co., Ltd. . . . . July, p. 12
August, p. 15
Dos en Uno . . . . . October, p. 8
November, p. 19
ED&F Man . . . . . July, p. 7
Elite Industries Ltd. . . . . April, p. 8
November, p. 18
Enamelon Inc. . . . . April, p. 18
Enstrom Candies . . . . . March, p. 16
Eskimo Pie Corp. . . . . January, p. 10
October, p. 8
Ethel M . . . . . June, p. 18
Family Mart . . . . . December, p. 13
Favorite Brands International . . . . . January, p. 13
February, p. 7
April, p. 10
November, p. 16
Fazer . . . . . April, p. 8
Felfort . . . . . October, p. 8
Ferrero . . . . . January, p. 13
April, p. 8
October, p. 8
November, p. 19

COMPANIES *(continued)*

Fifers Bakery . . . . . September, p. 13
Ford Gum & Machine Company, Inc. . . . . August, p. 14
Frito Lay . . . . . November, p. 9
Fruna . . . . . November, p. 19
Gardners . . . . . July, p. 12
Georgia Nut Co. . . . . June, p. 12
Gilliam Candy Co. . . . . May, p. 13
GMB . . . . . January, p. 10
Godiva Chocolatier . . . . . June, p. 18
Herman Goelitz/Goelitz Confectionery . . . . . March, p. 10
April, p. 24
Goplana . . . . . April, p. 8
Goss Candies . . . . . October, p. 11
Grace Cocoa . . . . . January, p. 7
April, p. 10
Gubor . . . . . November, p. 16
Güven Plastik . . . . . November, p. 16
Hammond's Candy Company . . . . . August, p. 7
Haribo . . . . . December, p. 8
Harmony Foods . . . . . May, p. 13
July, p. 12
August, p. 7
September, p. 9
November, p. 10
Hasbro Inc. . . . . March, p. 12
July, p. 10
Hershey Canada . . . . . December, p. 7
Hershey Foods . . . . . February, p. 7
April, p. 14
May, p. 10
July, p. 14
August, p. 14
August, p. 15
September, p. 8
November, p. 16
December, p. 16
Hooper's Chocolates . . . . . September, p. 14
Huhtamaki Oy . . . . . February, p. 7
March, p. 12
November, p. 9
November, p. 16
Joannes . . . . . July, p. 7
July, p. 8
Johnvince Foods . . . . . November, p. 19
Just Born . . . . . December, p. 8
Kinnerton Confectionery . . . . . November, p. 22
Kraft Jacob Suchard . . . . . April, p. 8
July, p. 8
July, p. 9
August, p. 16
October, p. 8
La Pie Qui Chante . . . . . December, p. 7
Lacta (Philip Morris) . . . . . February, p. 8
June, p. 18
November, p. 18
Lammes Candies . . . . . October, p. 16
Lawson . . . . . December, p. 13
Leaf . . . . . March, p. 12
November, p. 16
Lil' Champ . . . . . December, p. 12
Lincoln Snacks . . . . . April, p. 16
June, p. 10
October, p. 10
November, p. 18
December, p. 12
Lindt & Sprüngli . . . . . May, p. 10
November, p. 9
November, p. 22
James P. Linette, Inc. . . . . July, p. 12
Ludwig . . . . . April, p. 8
Luijckx Beheer B.V. . . . . May, p. 16
M&M/Mars . . . . . June, p. 18
July, p. 8
August, p. 8
November, p. 18
December, p. 14
Mars Confectionery UK . . . . . September, p. 7
November, p. 22
Malaco . . . . . April, p. 10
Duncan Manley, Ltd. . . . . July, p. 10
Maple Grove Farms of Vermont . . . . . February, p. 12
Master Foods . . . . . August, p. 8
Mederer . . . . . January, p. 15
April, p. 10
Fred Meyer Inc. . . . . June, p. 12
MiniStop . . . . . December, p. 13
Monoservizio Bibo . . . . . November, p. 16
Nabisco Brands Co. . . . . January, p. 10
November, p. 18
NECCO–New England Confectionery Co. . . . March, p. 8
July, p. 14
Nechar Alimentos . . . . . September, p. 7
Nestlé . . . . . January, p. 8
February, p. 8
April, p. 8
May, p. 19
July, p. 8
October, p. 8
November, p. 19
December, p. 16
Nestlé Chocolate GmbH . . . . . November, p. 10
Nestlé S.A. . . . . June, p. 10
Nestlé U.K. . . . . December, p. 10
Neuhaus . . . . . March, p. 10
Niagara Chocolates Inc. . . . . December, p. 7
Nocilla . . . . . July, p. 12
Industrias Alimenticias Noel SA . . . . . July, p. 12
Oddzon Products Inc. . . . . March, p. 12
Olza . . . . . April, p. 8
Orexis . . . . . August, p. 8
Pacific World Packaging . . . . . March, p. 12
Pangburn Candy Company . . . . . April, p. 16
August, p. 7
Pantry Inc. . . . . December, p. 12
Paynes . . . . . November, p. 22
Pepperidge Farm . . . . . June, p. 12
Pepsico Inc. . . . . February, p. 8
April, p. 8
November, p. 9
November, p. 18

COMPANIES (continued)

Planters . . . November, p. 18
Polarcup . . . November, p. 16
Price Candy . . . December, p. 10
Proctor & Gamble . . . April, p. 10
Promotion in Motion Companies, Inc. . . . March, p. 12
Purdy's Chocolates . . . November, p. 16
QVC . . . November, p. 18
Rite Aid Drugs . . . September, p. 14
Rocky Mountain Chocolate Factory . . . June, p. 12
Sam's Clubs . . . March, p. 7
Sarotti . . . November, p. 10
Sarris . . . July, p. 12
See's Candy . . . June, p. 9
October, p. 21
Seven-Eleven Japan . . . December, p. 13
SICAO . . . April, p. 20
SICC . . . April, p. 20
Smith's Food & Drug Centers Inc. . . . June, p. 12
Spoldzielnia Produkcji Spozywczej Spolem . . . April, p. 8
Stollwerck AG . . . April, p. 8
July, p. 7
November, p. 10
Russell Stover . . . December, p. 8
Swizzels-Matlow USA . . . February, p. 8
Tapper Candies . . . May, p. 13
Terrabusi . . . October, p. 8
Terry's Suchard . . . November, p. 22
Anthony Thomas Candy Co. . . . December, p. 16
Thorntons . . . January, p. 10
April, p. 11
June, p. 19
Tootsie Roll Industries, Inc. . . . March, p. 7
May, p. 9
August, p. 16
December, p. 12
Topps Company . . . May, p. 13
July, p. 10
November, p. 15
Topps Merlin . . . November, p. 22
Touton . . . April, p. 20
Trolli . . . January, p. 15
April, p. 10
Unigro . . . January, p. 7
Union Polska Sugarproducts . . . April, p. 8
United Biscuits . . . February, p. 7
November, p. 14
Van Houten Group . . . September, p. 7
Venture Group . . . September, p. 14
Wal-Mart . . . March, p. 7
Warner-Lambert . . . April, p. 7
May, p. 19
August, p. 8
September, p. 7
November, p. 19
December, p. 7
Wedel Group . . . April, p. 8
September, p. 7
November, p. 9
West Indies Candy Company . . . August, p. 7
Wm. Wrigley Jr. Company . . . March, p. 8
April, p. 18
June, p. 22
September, p. 9
December, p. 14
Zachary Confections . . . January, p. 13
ZPC Serena . . . September, p. 7
November, p. 9
November, p. 16

COMPUTERIZATION

(see Processing/Production/Technology)

DISTRIBUTION

How Sweet is the Future in South America: Changing Distribution Channels
Nicola Calicchio & Flavia Almedia . . . January, p. 57
AWMA State of the Industry . . . February, p. 23
AWMA Report on C-Store Consumers—A Category Analysis . . . October, p. 27

EQUIPMENT

PMMI Pack Expo 96 Exhibitor Review . . . January, p. 65
Chocolate Extrusion
E. Hilker . . . February, p. 54
Cream Centers: To Cast or Extrude
John Cooke . . . May, p. 72
Frozen Cone Technology
Allan Aasted . . . May, p. 75
Production Options for Caramel/Nut and Chocolate Clusters
Ross Bainbridge . . . May, p. 85
Investigations on the Hot Air Roasting of Nuts
Rainer Perren . . . June, p.123
Directory of Equipment . . . July, p. 83
Hard Coat Panning
Radka Kacena . . . October, p. 41
Mould Making—Designed as Art, Designed to Work
Robert Klein . . . November, p. 71
Moguls Yesterday and Today
Ed Pyrz . . . December, p. 73
Starch Conditioning
John Cooke . . . December, p. 79

EUROPE

Dutch Retail Sales of Confectionery up 5% . . March, p. 8
German Confectionery Trends . . . March, p. 33
Corporate Sponsorship—The Cadbury Experience
Rod Slater . . . March, p. 41
Confectionery Firms Release 1996 Reports: German Divisions . . . April, p. 27
1996 German Chewing Gum Market . . . April, p. 31
Chocolate and Sweets in the United Kingdom . . May, p. 21
German Market . . . June, p. 9
Cadbury Schweppes Confectionery Review . . . June, p. 14
Confectionery '97: A Sweet Event in Moscow
Hans Haendler . . . June, p.131

EUROPE (continued)

The Netherlands Cocoa Report . . . . . September, p. 47
Chocolate and Candy in Germany–1996 . . September, p. 57
German Confectionery Sales . . . . . October, p. 20
European Chocolate Consumption . . . . . November, p. 19
Easter Confectionery in United Kingdom . . November, p. 22
Confectionery Exporting: European Union Countries
Dorothy W. Flowerdew . . . . . November, p. 53

EXPORTING

How Sweet is the Future in South America:
Argentina & Mercosul
Carlos Ceretti . . . . . January, p. 47
How Sweet is the Future in South America:
Brazil, Paraguay, Uruguay & Mercosul
Helmut Meyerfreund . . . . . January, p. 51
A Point of View: Leaders Need a New Global Map
Thomas A. Hammer . . . . . April, p. 67
Confectionery Exporting: An Overview
Judy Cooley . . . . . November, p. 37
Confectionery Exporting: The Pacific Rim
Gary Carter . . . . . November, p. 43
Confectionery Exporting: Latin America
Peter Healy . . . . . November, p. 47
Confectionery Exporting: European Union Countries
Dorothy W. Flowerdew . . . . . November, p. 53
Confectionery Exporting: Middle Eastern Countries
Audrey Talley . . . . . November, p. 59

FATS AND OILS

Milkfat Fractions in Chocolate
Kerry E. Kaylegian . . . . . May, p. 79
Rethinking Low-Fat Formulations
Karen M. Schaich, ScD . . . . . June, p.109

GERMANY

German Market Study of New Products . . . January, p. 10
German Confectionery Trends . . . . . March, p. 33
Confectionery Firms Release 1996 Reports:
German Divisions . . . . . April, p. 27
1996 German Chewing Gum Market . . . . . April, p. 31
German Market . . . . . June, p. 9
Chocolate and Candy in Germany–1996 . . September, p. 57
German Confectionery Sales . . . . . October, p. 20

GOVERNMENT REGULATION

(see Regulation/Legislation)

GUM, CHEWING

New Products and Promotions . . . . . January–December
1996 German Chewing Gum Market . . . . . April, p. 31

GUMS AND JELLIES

(see: Starch Molded Candies)

INGREDIENTS

Organic?
Ed Minson . . . . . April, p. 33
U.S., White Chocolate Standard of Identity . . . . April, p. 83
Turn, Turn, Turn...Casson Viscosity Revisited
Edward Seguine . . . . . May, p. 67
Milkfat Fractions in Chocolate
Kerry E. Kaylegian . . . . . May, p. 79
The Politics of Sugar
Margaret Blamberg, PhD . . . . . June, p.100
Unique Opportunities in Manufacturing Lite Confections
Harry Bergstrom . . . . . June, p.103
Investigations on the Hot Air Roasting of Nuts
Rainer Perren . . . . . June, p.123
Cocoa Alkalization
Michael J. Kostic . . . . . June, p.128
Directory of Ingredients . . . . . July, p. 25
Canadian Cocoa/Chocolate Standards of Identity
Laurent Laflamme . . . . . September, p. 69
Chocolate Melting and Tempering
Edward Hanneman . . . . . September, p. 85
Tempered Chocolate Handling
Chip Huggins . . . . . September, p. 91
Finishing Agents
Robert Boutin . . . . . December, p.102

INTERNATIONAL

German Market Study of New Products . . . January, p. 10
Ferrero Sales . . . . . January, p. 13
U.S.A. Pavilion at ISM: Trends, Innovations and
Opportunities . . . . . January, p. 21
How Sweet is the Future in South America: Overview
Reg Ohlson . . . . . January, p. 39
How Sweet is the Future in South America:
Associations—The Competitor as a Partner
Antonio Salgado Peres Filho . . . . . January, p. 43
How Sweet is the Future in South America:
Argentina & Mercosul
Carlos Ceretti . . . . . January, p. 47
How Sweet is the Future in South America:
Brazil, Paraguay, Uruguay & Mercosul
Helmut Meyerfreund . . . . . January, p. 51
How Sweet is the Future in South America:
Nutrition and Confectionery
Steven W. Rizk, PhD . . . . . January, p. 53
How Sweet is the Future in South America:
Changing Distribution Channels
Nicola Calicchio & Flavia Almedia . . . . . January, p. 57
How Sweet is the Future in South America:
Consumption Trends
Marina Zalszupin . . . . . January, p. 61
Brazilian Chocolate Market Leaders
Enhance Positions . . . . . February, p. 8
Dutch Retail Sales of Confectionery up 5% . . March, p. 8
Japanese Kashi Industry . . . . . March, p. 27
German Confectionery Trends . . . . . March, p. 33

INTERNATIONAL (continued)

CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
Who Dictates the Australian Easter Market? *John Borell* . . . . . March, p. 38
Corporate Sponsorship—the Cadbury Experience *Rod Slater* . . . . . March, p. 41
Relationship Marketing for Competitive Advantage *Don Bradmore* . . . . . March, p. 43
Warner-Lambert Opens in China . . . . . April, p. 7
Poland's Confectionery Market . . . . . April, p. 8
Ivory Coast Cocoa Processing . . . . . April, p. 20
Confectionery Firms Release 1996 Reports: German Divisions . . . . . April, p. 27
1996 German Chewing Gum Market . . . . . April, p. 31
A Point of View: Leaders Need a New Global Map *Thomas A. Hammer* . . . . . April, p. 67
ISM New Product Review *David Schengrund* . . . . . April, p. 71
Asian Confectionery Market Survey . . . . . May, p. 12
Chocolate and Sweets in the United Kingdom . . May, p. 21
German Market . . . . . June, p. 9
Cadbury Schweppes Confectionery Review . . . June, p. 14
Confectionery '97: A Sweet Event in Moscow *Hans Haendler* . . . . . June, p.131
Ivory Coast to Expand Processing . . . . . July, p. 9
Cadbury Schweppes Confectionery Report . . September, p. 12
World Cocoa Report . . . . . September, p. 43
The Netherlands Cocoa Report . . . . . September, p. 47
Chocolate and Candy in Germany–1996 . . September, p. 57
Chocolate and Confectionery in Israel and Palestine . . . . . September, p. 62
Argentinean Chocolate Market . . . . . October, p. 8
German Confectionery Sales . . . . . October, p. 20
Report on South American Confectionery . . November, p. 19
Easter Confectionery in United Kingdom . . November, p. 22
Confectionery Exporting: An Overview *Judy Cooley* . . . . . November, p. 37
Confectionery Exporting: The Pacific Rim *Gary Carter* . . . . . November, p. 43
Confectionery Exporting: Latin America *Peter Healy* . . . . . November, p. 47
Confectionery Exporting: European Union Countries *Dorothy W. Flowerdew* . . . . . November, p. 53
Confectionery Exporting: Middle Eastern Countries *Audrey Talley* . . . . . November, p. 59

ITALY

Ferrero Sales . . . . . January, p. 13

IVORY COAST

Ivory Coast to Expand Processing . . . . . July, p. 9
Orexis to Open Ivory Coast Cocoa Processing Factory . . . . . August, p. 8

JAPAN

Japanese Kashi Industry . . . . . March, p. 27
Asian Confectionery Market Survey . . . . . May, p. 12

LABELING (see also Regulation/Legislation)

How Sweet is the Future in South America: Nutrition and Confectionery *Steven W. Rizk, PhD* . . . . . January, p. 53
Labeling and Nutrition *Rhona S. Applebaum, PhD* . . . . . October, p. 31

LEGISLATION

(see: Regulation/Legislation)

MARKETING/PROMOTION

New Products and Promotions . . . . . January–December
German Market Study of New Products . . . January, p. 10
U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
How Sweet is the Future in South America: Overview *Reg Ohlson* . . . . . January, p. 39
How Sweet is the Future in South America: Associations—the Competitor as a Partner *Antonio Salgado Peres Filho* . . . . . January, p. 43
How Sweet is the Future in South America: Argentina & Mercosul *Carlos Ceretti* . . . . . January, p. 47
How Sweet is the Future in South America: Brazil, Paraguay, Uruguay & Mercosul *Helmut Meyerfreund* . . . . . January, p. 51
How Sweet is the Future in South America: Nutrition and Confectionery *Steven W. Rizk, PhD* . . . . . January, p. 53
How Sweet is the Future in South America: Changing Distribution Channels *Nicola Calicchio & Flavia Almedia* . . . . . January, p. 57
How Sweet is the Future in South America: Consumption Trends *Marina Zalszupin* . . . . . January, p. 61
AWMA State of the Industry . . . . . February, p. 23
Chocolate Extrusion *E. Hilker* . . . . . February, p. 54
Future of Our Industry—a CEO's Perspective *Michael F. Pasquale* . . . . . March, p. 24
Japanese Kashi Industry . . . . . March, p. 27
Who Dictates the Australian Easter Market? *John Borell* . . . . . March, p. 38
Corporate Sponsorship—the Cadbury Experience *Rod Slater* . . . . . March, p. 41
Relationship Marketing for Competitive Advantage *Don Bradmore* . . . . . March, p. 43
Poland's Confectionery Market . . . . . April, p. 8
Confectionery Firms Release 1996 Reports: German Divisions . . . . . April, p. 27
1996 German Chewing Gum Market . . . . . April, p. 31
U.S. 1996 Confectionery Sales . . . . . April, p. 41
A Point of View: Leaders Need a New Global Map *Thomas A. Hammer* . . . . . April, p. 67

MARKETING/PROMOTION (continued)

ISM New Product Review
David Schengrund . . . . . April, p. 71
Asian Confectionery Market Survey . . . . . May, p. 12
Chocolate and Sweets in the United Kingdom . . May, p. 21
Trends in Retailing—Managing the Unpredictable
Michael Gilmore . . . . . May, p. 29
Trends in Retailing—Family Dollar Stores
Lori Botkin . . . . . May, p. 29
German Market . . . . . June, p. 9
Cadbury Schweppes Confectionery Review . . . June, p. 14
First Quarter 1997 U.S. Confectionery Sales . . June, p. 25
Nothing but the Net...the Internet
Peter Cain . . . . . June, p. 91
Internet and Intranet Applications—Hype or Miracle in the Making?
William R. Transue . . . . . June, p. 95
The Politics of Sugar
Margaret Blamberg, PhD . . . . . June, p.100
Rethinking Low-Fat Formulations
Karen M. Schaich, ScD . . . . . June, p.109
"Marketing is Everything" Booklet Offered to Schools in Australia and New Zealand . . . . August, p. 10
Phily Retailers Tour New England Shops . . . August, p. 28
RCI Candy Clinic Winners . . . . . August, p. 31
New Confectionery Products at All Candy Expo
David Schengrund . . . . . August, p. 43
Confectionery on the Internet . . . . . August, p. 69
Cadbury Schweppes Confectionery Report . . September, p. 12
Second Quarter 1997 U.S. Confectionery Sales . . . . . September, p. 31
1996 U.S. Confectionery Consumption Report . . . . . September, p. 39
The Seasonal Potential of Confections
Robert Love Jr. and James Tucker . . . . September, p. 77
Argentinean Chocolate Market . . . . . October, p. 8
German Confectionery Sales . . . . . October, p. 20
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October, p. 27
Report on South American Confectionery . . November, p. 19
Easter Confectionery in United Kingdom . . November, p. 22
Confectionery Exporting: An Overview
Judy Cooley . . . . . November, p. 37
Confectionery Exporting: The Pacific Rim
Gary Carter . . . . . November, p. 43
Confectionery Exporting: Latin America
Peter Healy . . . . . November, p. 47
Confectionery Exporting: European Union Countries
Dorothy W. Flowerdew . . . . . November, p. 53
Confectionery Exporting: Middle Eastern Countries
Audrey Talley . . . . . November, p. 59
Mould Making—Designed as Art, Designed to Work
Robert Klein . . . . . November, p. 71

MIDDLE EAST

Chocolate and Confectionery in Israel and Palestine . . . . . September, p. 62
Confectionery Exporting: Middle Eastern Countries
Audrey Talley . . . . . November, p. 59

MILK AND DAIRY

Milkfat Fractions in Chocolate
Kerry E. Kaylegian . . . . . May, p. 79

THE NETHERLANDS

Dutch Retail Sales of Confectionery up 5% . . March, p. 8
The Netherlands Cocoa Report . . . . . September, p. 47

NEW ZEALAND

CMA—Confectionery Manufacturers of Australasia Ltd.—Overview . . . . . March, p. 37
Corporate Sponsorship—the Cadbury Experience
Rod Slater . . . . . March, p. 41
Relationship Marketing for Competitive Advantage
Don Bradmore . . . . . March, p. 43

NUTS

Investigations on the Hot Air Roasting of Nuts
Rainer Perren . . . . . June, p.123
The Gumming Process
Thomas Copping . . . . . December, p. 89
Finishing Agents
Robert Boutin . . . . . December, p.102

PACKAGING

New Products and Promotions . . . . . January–December
PMMI Pack Expo 96 Exhibitor Review . . . . . January, p. 65
Directory of Packaging . . . . . July, p.313

panning

Hard Coat Panning
Radka Kacena . . . . . October, p. 41
Moguls Yesterday and Today
Ed Pyrz . . . . . December, p. 73
Starch Conditioning
John Cooke . . . . . December, p. 79
Conditioning the Panning Room
David H. Otuwa . . . . . December, p. 83
The Gumming Process
Thomas Copping . . . . . December, p. 89
Starch Drying Rooms
Robert Bianca and Anthony Habib . . . . December, p. 94
After Demoulding, The Next Step
Sylvia Coyle . . . . . December, p. 98
Finishing Agents
Robert Boutin . . . . . December, p.102

POLAND

Poland's Confectionery Market . . . . . April, p. 8

PROCESSING/PRODUCTION/TECHNOLOGY

Fat Migration and Bloom
G. Ziegleder, PhD . . . . . February, p. 43
Fat Migration in Composite Confectionery
P.J. Couzens and H.J. Wille . . . . . February, p. 45

PROCESSING/PRODUCTION/ TECHNOLOGY(continued)

Chocolate Extrusion
E. Hilker . . . . . February, p. 54
Choice Confections: Easter Eggs . . . . . February, p. 56
Organic?
Ed Minson . . . . . April, p. 33
Turn, Turn, Turn...Casson Viscosity Revisited
Edward Seguine . . . . . May, p. 67
Cream Centers: To Cast or Extrude
John Cooke . . . . . May, p. 72
Frozen Cone Technology
Allan Aasted . . . . . May, p. 75
Milkfat Fractions in Chocolate
Kerry E. Kaylegian . . . . . May, p. 79
Production Options for Caramel/Nut and Chocolate Clusters
Ross Bainbridge . . . . . May, p. 85
Truffles and Pralines
Christopher N. Taylor . . . . . May, p. 90
Nothing but the Net...the Internet
Peter Cain . . . . . June, p. 91
Internet and Intranet Applications—Hype or Miracle in the Making?
William R. Transue . . . . . June, p. 95
Unique Opportunities in Manufacturing Lite Confections
Harry Bergstrom . . . . . June, p.103
Rethinking Low-Fat Formulations
Karen M. Schaich, ScD . . . . . June, p.109
Investigations on the Hot Air Roasting of Nuts
Rainer Perren . . . . . June, p.123
Cocoa Alkalization
Michael J. Kostic . . . . . June, p.128
All Candy Expo Technical Session: Brittles and Toffees . . . . . August, p. 39
Confectionery on the Internet . . . . . August, p. 69
Chocolate Melting and Tempering
Edward Hanneman . . . . . September, p. 85
Tempered Chocolate Handling
Chip Huggins . . . . . September, p. 91
Hard Coat Panning
Radka Kacena . . . . . October, p. 41
Practical HACCP
Sharon Purvis . . . . . October, p. 47
Sensory Evaluation
Thomas L. Wolfe . . . . . October, p. 53
Volatile Organic Compounds (vocs)
Steven Sawyer . . . . . November, p. 65
Mould Making—Designed as Art, Designed to Work
Robert Klein . . . . . November, p. 71
Moguls Yesterday and Today
Ed Pyrz . . . . . December, p. 73
Starch Conditioning
John Cooke . . . . . December, p. 79
Conditioning the Panning Room
David H. Otuwa . . . . . December, p. 83
The Gumming Process
Thomas Copping . . . . . December, p. 89
Starch Drying Rooms
Robert Bianca and Anthony Habib . . . . December, p. 94
After Demoulding, the Next Step
Sylvia Coyle . . . . . December, p. 98
Finishing Agents
Robert Boutin . . . . . December, p.102

PROMOTION

(see Marketing/Promotion)

QUALITY ASSURANCE/CONTROL

Fat Migration and Bloom
G. Ziegleder, PhD . . . . . February, p. 43
Fat Migration in Composite Confectionery
P.J. Couzens and H.J. Wille . . . . . February, p. 45
Sensory of Chocolate
M. Voltz and S.T. Becket . . . . . February, p. 49
Organic?
Ed Minson . . . . . April, p. 33
Turn, Turn, Turn...Casson Viscosity Revisited
Edward Seguine . . . . . May, p. 67
Canadian Cocoa/Chocolate Standards of Identity
Laurent Laflamme . . . . . September, p. 69
Practical HACCP
Sharon Purvis . . . . . October, p. 47
Sensory Evaluation
Thomas L. Wolfe . . . . . October, p. 53

REGULATION/LEGISLATION

Deciding the Peanut Quota
Stephen G. Lodge . . . . . January, p. 19
States Should Remove Taxes on Candy
Stephen G. Lodge . . . . . February, p. 20
1997 Reform Effort Revamped
Stephen G. Lodge . . . . . March, p. 20
Organic?
Ed Minson . . . . . April, p. 33
U.S. White Chocolate Standard of Identity . . . . April, p. 83
Canadian Decision on "Fat Free"... . . . . June, p. 9
1997 Reform Effort Revamped
Stephen G. Lodge . . . . . June, p. 82
Confectionery Legislative Overview
Stephen G. Lodge . . . . . August, p. 52
House Votes Against Sugar and Peanut Reform
Stephen G. Lodge . . . . . September, p. 22
Canadian Cocoa/Chocolate Standards of Identity
Laurent Laflamme . . . . . September, p. 69
Labeling and Nutrition
Rhona S. Applebaum, PhD . . . . . October, p. 31
Now's the Time to Set Up Plant Visits
Stephen G. Lodge . . . . . November, p. 29
Volatile Organic Compounds (vocs)
Steven Sawyer . . . . . November, p. 65
Confectionery Legislative Overview
Stephen G. Lodge . . . . . December, p.126

RETAILING

RCI—Retail Confectioners International; Profile on Ron Krum of Critchley's Candies . . . . February, p. 21

RETAILING (continued)

RCI—Retail Confectioners International; Profile on Douglas S. Simons of Enstrom Candies . . . March, p. 16
Trends in Retailing—Managing the Unpredictable *Michael Gilmore* . . . . . May, p. 29
Trends in Retailing—Family Dollar Stores *Lori Botkin* . . . . . May, p. 29
Truffles and Pralines *Christopher N. Taylor* . . . . . May, p. 90
Phily Retailers Tour New England Shops . . . August, p. 28
RCI Candy Clinic Winners . . . . . August, p. 31
Managing Multiple Locations *Karen Munson* . . . . . August, p. 35
Confectionery on the Internet . . . . . August, p. 69
RCI—Retail Confectioners International; Profile on Gordon E. Goodnight of Abbott's Candy . . September, p. 25
The Seasonal Potential of Confections *Robert Love Jr. and James Tucker* . . . . September, p. 77
Hebert's Celebrates 80 Years with Week of Family Activities . . . . . October, p. 14
RCI—Retail Confectioners International; Profile on Pam Teich of Lammes Candies . . . . . October, p. 16
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October, p. 27

RUSSIA

Confectionery '97: A Sweet Event in Moscow *Hans Haendler* . . . . . June, p.131

SHOWS

(see: Associations/Shows)

STARCH MOLDED CANDIES

New Products and Promotions . . . . . January–December
Cream Centers: To Cast or Extrude *John Cooke* . . . . . May, p. 72
Moguls Yesterday and Today *Ed Pyrz* . . . . . December, p. 73
Starch Conditioning *John Cooke* . . . . . December, p. 79
Conditioning the Panning Room *David H. Otuwa* . . . . . December, p. 83
The Gumming Process *Thomas Copping* . . . . . December, p. 89
Starch Drying Rooms *Robert Bianca and Anthony Habib* . . . . December, p. 94
After Demoulding, the Next Step *Sylvia Coyle* . . . . . December, p. 98
Finishing Agents *Robert Boutin* . . . . . December, p.102

STATISTICS

How Sweet is the Future in South America: Changing Distribution Channels *Nicola Calicchio & Flavia Almedia* . . . . . January, p. 57
How Sweet is the Future in South America: Consumption Trends *Marina Zalszupin* . . . . . January, p. 61
German Confectionery Trends . . . . . March, p. 33
Confectionery Firms Release 1996 Reports: German Divisions . . . . . April, p. 27
1996 German Chewing Gum Market . . . . . April, p. 31
U.S. 1996 Confectionery Sales . . . . . April, p. 41
Chocolate and Sweets in the United Kingdom . . May, p. 21
German Market . . . . . June, p. 9
First Quarter 1997 U.S. Confectionery Sales . . June, p. 25
Second Quarter 1997 U.S. Confectionery Sales . . . . . September, p. 31
1996 U.S. Confectionery Consumption Report . . . . . September, p. 39
World Cocoa Report . . . . . September, p. 43
The Netherlands Cocoa Report . . . . . September, p. 47
Chocolate and Candy in Germany–1996 . . September, p. 57
Chocolate and Confectionery in Israel and Palestine . . . . . September, p. 62
German Confectionery Sales . . . . . October, p. 20
European Chocolate Consumption . . . . . November, p. 19
Report on South American Confectionery . . November, p. 19
Easter Confectionery in United Kingdom . . November, p. 22

SWEETENERS

The Politics of Sugar *Margaret Blamberg, PhD* . . . . . June, p.100
Unique Opportunities in Manufacturing Lite Confections *Harry Bergstrom* . . . . . June, p.103

UNITED KINGDOM

Chocolate and Sweets in the United Kingdom . . May, p. 21
Easter Confectionery in United Kingdom . . November, p. 22

UNITED STATES

U.S.A. Pavilion at ISM: Trends, Innovations and Opportunities . . . . . January, p. 21
AWMA State of the Industry . . . . . February, p. 23
Future of Our Industry—A CEO's Perspective *Michael F. Pasquale* . . . . . March, p. 24
U.S. 1996 Confectionery Sales . . . . . April, p. 41
U.S. White Chocolate Standard of Identity . . . . April, p. 83
First Quarter 1997 U.S. Confectionery Sales . . June, p. 25
Second Quarter 1997 U.S. Confectionery Sales . . . . . September, p. 31
1996 U.S. Confectionery Consumption Report . . . . . September, p. 39
AWMA Report on C-Store Consumers—A Category Analysis . . . . . October, p. 27
Labeling and Nutrition *Rhona S. Applebaum, PhD* . . . . . October, p. 31

VENDING

Confectionery and Snack Vending Report . . November, p. 25

Author Index 1997

The following is an index of authors and their articles which appeared in Volume 77 of *The Manufacturing Confectioner,* January–December 1997.

A

Aasted, Allan
Frozen Cone Technology . . . . . May, p. 75

Almeida, Flavia; Nicola Calicchio
How Sweet is the Future in South America: Changing Distribution Channels . . . . . January, p. 57

Applebaum, Rhona S., PhD
Labeling and Nutrition . . . . . October, p. 31

B

Bainbridge, Ross
Production Options for Caramel/Nut and Chocolate Clusters . . . . . May, p. 85

Beckett, Stephen T.; M. Voltz
Sensory of Chocolate . . . . . February, p. 49

Bergstrom, Harry
Unique Opportunities in Manufacturing Lite Confections . . . . . June, p.103

Bianca, Robert; Anthony Habib
Starch Drying Rooms . . . . . December, p. 94

Blamberg, Margaret, PhD
The Politics of Sugar . . . . . June, p.100

Borell, John
Who Dictates the Australian Easter Market? . . March, p. 38

Botkin, Lori
Trends in Retailing—Family Dollar Stores . . . . . May, p. 29

Boutin, Robert
Finishing Agents . . . . . December, p.102

Bradmore, Don
Relationship Marketing for Competitive Advantage . . . . . March, p. 43

C

Cain, Peter
Nothing But the Net...The Internet . . . . . June, p. 91

Calicchio, Nicola; Flavia Almeida
How Sweet is the Future in South America: Changing Distribution Channels . . . . . January, p. 57

Carter, Gary
Confectionery Exporting: The Pacific Rim . . November, p. 43

Ceretti, Carlos
How Sweet is the Future in South America: Argentina & Mercosul . . . . . January, p. 47

Cooke, John
Cream Centers: To Cast or Extrude . . . . . May, p. 72
Starch Conditioning . . . . . December, p. 79

Cooley, Judy
Confectionery Exporting: An Overview . . November, p. 37

Copping, Thomas
The Gumming Process . . . . . December, p. 89

Couzens, P.J.; H.J. Wille
Fat Migration in Composite Confectionery . . February, p. 45

Coyle, Sylvia
After Demoulding, The Next Step . . . . . December, p. 98

F

Flowerdew, Dorothy W.
Confectionery Exporting: European Union Countries . . . . . November, p. 53

G

Gilmore, Michael
Trends in Retailing—Managing the Unpredictable . . . . . May, p. 29

H

Habib, Anthony; Robert Bianca
Starch Drying Rooms . . . . . December, p. 94

Haendler, Hans
Confectionery '97: A Sweet Event in Moscow . . . June, p.131

Hammer, Thomas A.
A Point of View: Leaders Need a New Global Map . . . . . April, p. 67

Hanneman, Edward
Chocolate Melting and Tempering . . . . . September, p. 85

Healy, Peter
Confectionery Exporting: Latin America . . November, p. 47

1997 Author Index

Hilker, E.
Chocolate Extrusion . . . . . February, p. 54

Huggins, Chip
Tempered Chocolate Handling . . . . . September, p. 91

K

Kacena, Radka
Hard Coat Panning . . . . . October, p. 41

Kaylegian, Kerry E.
Milkfat Fractions in Chocolate . . . . . May, p. 79

Klein, Robert
Mould Making—Designed as Art, Designed to Work . . . . . November, p. 71

Kostic, Michael J.
Cocoa Alkalization . . . . . June, p.128

L

Laflamme, Laurent
Canadian Cocoa/Chocolate Standards of Identity . . . . . September, p. 69

Lebens, Dr. Uwe; Dr. Bernd Monheim; Gerhard Mollenhauer
German Confectionery Trends . . . . . March, p. 33

Love, Robert Jr.; James Tucker
The Seasonal Potential of Confections . . September, p. 77

M

Meyerfreund, Helmut
How Sweet is the Future in South America: Brazil, Paraguay, Uruguay & Mercosul . . . January, p. 51

Minson, Edward
Organic? . . . . . April, p. 33
http://www.aactcandy.org . . . . . June, p. 90

Mollenhauer, Gerhard; Dr. Bernd Monheim; Dr. Uwe Lebens
German Confectionery Trends . . . . . March, p. 33

Monheim, Dr. Bernd; Gerhard Mollenhauer; Dr. Uwe Lebens
German Confectionery Trends . . . . . March, p. 33

Munson, Karen
Managing Multiple Locations . . . . . August, p. 35

O

Ohlson, Reg
How Sweet is the Future in South America: Overview . . . . . January, p. 39

Otuwa, David H.
Conditioning the Panning Room . . . . . December, p. 83

P

Pasquale, Michael F.
Future of Our Industry—a CEO's Perspective . . March, p. 24

Peres Filho, Antonio Salgado
How Sweet is the Future in South America: Associations—the Competitor as a Partner . . . . . January, p. 43

Perren, Rainer
Investigations on the Hot Air Roasting of Nuts . . June, p.123

Purvis, Sharon
Practical HACCP . . . . . October, p. 47

Pyrz, Ed
Moguls Yesterday and Today . . . . . December, p. 73

R

Rizk, Steven W., PhD
Nutrition and Confectionery . . . . . January, p. 53

S

Sawyer, Steven
Volatile Organic Compounds (VOCs) . . . . November, p. 65

Schaich, Karen M., ScD
Rethinking Low-Fat Formulations . . . . . June, pg.109

Schengrund, David
ISM New Product Review . . . . . April, p. 71
New Confectionery Products at the 1997 All Candy Expo . . . . . August, p. 43

Seguine, Edward
Turn, Turn, Turn...Casson Viscosity Revisited . . May, p. 67

Slater, Rod
Corporate Sponsorship—the Cadbury Experience . . . . . March, p. 41

T

Talley, Audrey
Confectionery Exporting: Middle Eastern Countries . . . . . November, p. 59

Taylor, Christopher N.
Truffles and Pralines . . . . . May, p. 90

Transue, William R.
Internet and Intranet Applications—Hype or Miracle in the Making? . . . . . June, p. 95

Tucker, James; Robert Love Jr.
The Seasonal Potential of Confections . . September, p. 77

V

Voltz, M.; Steven T. Beckett
Sensory of Chocolate . . . . . February, p. 49

W

Wille, H.J.; P.J. Couzend
Fat Migration in Composite Confectionery . . February, p. 45

Wolfe, Thomas L.
Sensory Evaluation . . . . . October, p. 53

Z

Zalszupin, Marina
How Sweet is the Future in South America: Consumption Trends . . . . . January, p. 61

Ziegleder, G., PhD
Fat Migration and Bloom . . . . . February, p. 43